

A black and white photograph of a man in a dark suit leaning over a desk. He is smiling and looking towards the camera. On the desk, there is a computer monitor displaying the Hilti website. The website has a red header with the Hilti logo and text that includes 'HILTI FLEET MANAGEMENT' and 'We manage your tools, so you can...'. There are also some papers and a pen holder on the desk.

**HILTI**

Hilti Fleet Management

**WE MANAGE YOUR TOOLS  
SO YOU CAN MANAGE  
YOUR BUSINESS**

**Hilti. Outperform. Outlast.**

## TAKING CONTROL OF YOUR TOOLS... to help protect your business from hidden costs.

Beyond the obvious.

Most contractors only think of tools in terms of purchase price. But consider the hidden costs associated with owning power tools, something that strongly influences how much money you make. These costs aren't seen every day. They may be below the surface, but they are very real and can add up quickly.

### What does it cost today

to organise all your power tools, including purchase, maintenance, quotations, invoices and downtime?

### How many power tools

do you have and where are they?

Do **poorly-maintained** tools put your workers at a **higher risk?**

How often do you lose a tool or **have one stolen?**

How many **tools don't come back** after a job?

How much money do you **spend upfront** to tool up for a job, and what does that do to your **bottom line?**

How often do you **repair** tools? How much does that **cost you?**

**How expensive** is it to upgrade your tools to the **latest technology?**

If these questions are a concern for your business, then Hilti Fleet Management may be right for you.

## SAVE TIME AND MONEY.

Simplify budgeting, upgrade to new tools at any time.



Finance Manager

“No upfront payment and a fixed **monthly usage fee greatly simplify** my budgeting.”

General Manager

“We don’t **make money** by owning tools, we make money by using **tools that work** to get the job done. Fleet Management saves me time, money, and most of all, headaches, so I can **focus on other areas** of my business.”



Foreman

“With Fleet, we always have **high-performing** tools that let us get the job done **faster**. When a tool does go down, repairs are **quick and easy**.”

Warehouse Manager

“With **tool labelling** and **online inventory**, I have the ability to know exactly who has my tools and where they are. Plus, at the end of the usage time, I can **upgrade to new and improved tools**. It’s that easy.”

# CUT YOUR ADMINISTRATIVE OVERHEADS.

One source for all your tool needs with no hidden costs.

More and more contractors are coming to realise that just owning tools does not make them money – using high performing, working tools does.

With Hilti Fleet Management, there is no upfront capital investment to tool-up for a job. Instead, there is a fixed monthly rate and a defined usage time for the tools you need, with an advanced tool coverage service that includes the following:

## Control your costs



### All inclusive repairs

- No repair costs - ever
- Unlimited battery replacements



### Fixed monthly cost

- A low monthly usage fee replaces a large upfront cash investment to tool up
- Predictable costs, every month



### Theft coverage

- 80% of losses covered in the event of a theft
- Simply report the tool stolen with a police report. We will take care of the rest

## Cut administration



### Streamlined processes

- No more repair quotes – high quality tool repairs returned fast
- Quick and easy order process to add tools to your fleet
- 1 monthly invoice

## Get the job done faster



### Tool upgrades

- Use our tools to get the job done, then trade up to the latest technology at the end of the term
- Minimise downtime with a constant fleet of peak performing tools

## Know what you have



### Tool inventory and labelling

- Use Fleet Management Online to track and assign your tools to a specific job, team or worker
- A full tool fleet list helps avoid redundant purchases
- Customised labels makes tracking tools easier

# GET THE MOST OUT OF FLEET MANAGEMENT.

Customised labelling, tracking and invoicing helps you better manage your tool Fleet.

Here's what the process looks like:



## Order

Place your order, specifying how you would like the tools assigned (job, team, truck, worker, P.O., etc..)



## Tool Labels



Fleet labels share this tracking information. Assignment updates trigger new tool labels to be sent for next day delivery.



**Keeping track of your tools will maximise the benefits of Fleet Management, making the following a breeze:**

- Upgrading expired Fleet tools with new, high performing tools
- Identifying a stolen tool for submitting your theft claim
- Eliminating unnecessary tool purchases
- Planning your company's tool needs across projects



## Online Inventory

|                          | Tool type                                  | Serial No. | Org Reference (Maximum of 18 characters) | Inventory No. (Maximum of 18 characters) | Exp. Date    |
|--------------------------|--|------------|--|--|--------------|
| <input type="checkbox"/> | CONSTRUCTION TOOL<br>28.12PS.120V          | FX0000000  | TRUCK 1                                  | 10A                                      | Oct 31, 2016 |
| <input type="checkbox"/> | FR.35 ROTARY<br>LABORER                    | FX0000100  | TRUCK 1                                  | 17A                                      | Sep 30, 2015 |
| <input type="checkbox"/> | CONSTRUCTION TOOL<br>BLU. AIR TOOL<br>320V | FX0000200  | TRUCK 2                                  | 20A                                      | Sep 30, 2015 |
| <input type="checkbox"/> | CONSTRUCTION TOOL<br>DACHHAU               | FX0000300  | TRUCK 2                                  | 10A                                      | Sep 30, 2014 |

Tracking information is immediately available on your web page, which can be updated regularly.



## Custom Invoices

| Item No.                              | Material Description                 | Start Date, Cycle Time | Quantity | Monthly Rate per Unit | Total [incl Tax] |
|---------------------------------------|--------------------------------------|------------------------|----------|-----------------------|------------------|
| <b>Hilti Fleet Management Premium</b> |                                      |                        |          |                       |                  |
| Org. Ref.: Truck 1                    |                                      |                        |          |                       |                  |
| 272658                                | CombHammer TE 70 TFS 120V            | 11/2011, 48 Months     | 1        | 39.16                 | 39.16            |
| 305753                                | Rotary hammer TE 55-C 115V           | 08/2009, 36 Months     | 1        | 30.18                 | 30.18            |
| Org. Ref.: Truck 2                    |                                      |                        |          |                       |                  |
| 304488                                | Wooddrywall screwdriver SD 2500 120V | 04/2011, 12 Months     | 1        | 24.00                 | 24.00            |
| 336737                                | Diamond coring tool DD EC-1 120V US  | 12/2007, 48 Months     | 1        | 57.97                 | 57.97            |
| Org. Ref.: Truck 3                    |                                      |                        |          |                       |                  |
| 369025                                | Rotary hammer TE 6-S 120V cas        | 02/2008, 48 Months     | 1        | 14.47                 | 14.47            |
|                                       |                                      |                        |          | NET USD               | 166.78           |
|                                       |                                      |                        |          | State Tax 4.500 % USD | 7.46             |

At no additional cost, your monthly invoice can provide a cost breakdown by tool assignment (i.e. per job) for easy cost allocation.

# TOOLS FOR YOUR TRADE.

A single source for your fleet of tools.

Save time and money by using a high-performing fleet of tools tailored to your needs.

## General Contractors, Concrete & Masonry



## Steel Erectors, Fabricators & Glaziers



## Plumbing, HVAC, Sprinkler & General Mechanical Contractors



## Electrical Contractors



## Civil Contractors



## Drywall Contractors



**HILTI**

**FLEET  
MANAGEMENT**

**We manage your tools,  
so you can manage your business.**



**The path  
to enhance the  
efficiency of your  
company**



Find out more at  
[www.hilti.com.au/fleet-management](http://www.hilti.com.au/fleet-management)

Exchange old tools for the latest models

Regular review and fine-tuning

Easily add tools to your Hilti Fleet

**Launch your Hilti Fleet**

**Expert advice by Hilti**

**Analysis of your applications and needs**

## Contacting Hilti

# HOW TO GET IN TOUCH.

There are a number of ways to contact Hilti.

### Customer Service

Customer Service representatives are available Monday to Friday from 7:30am to 5:00pm. Our professionally trained team can help you with product advice, orders and deliveries, as well as organising on-site product demonstrations.

**Call: 131 292 Fax: 1300 135 042 Email: [serviceaustralia@hilti.com](mailto:serviceaustralia@hilti.com)**

### Hilti Centres

With stores located nationally, Hilti Centres are much more than display or sales points for Hilti products. At a Hilti Centre, you can receive professional advice on products and applications. You can also have hands-on demonstrations of Hilti products. Take a look at our list of Hilti Centres for a location near you.

**Visit: [www.hilti.com.au](http://www.hilti.com.au)**

### Hilti Online

7 days a week, 24 hours a day. Use the website at your own convenience during and after office hours, with quick access to product information and pricing. Register to order online, review your order history, see your tool list and more. Take advantage of our free delivery for online ordering today!

**Visit: [www.hilti.com.au](http://www.hilti.com.au)**

### Account Managers

Professionally trained Account Managers are readily available nationwide, to visit your place of work, where and when you want. By arranging a visit to you, they can help evaluate your job requirements and suggest ways to increase your productivity and profitability.

**Call: 131 292**



**Sydney – Lidcombe**  
35 Parramatta Road,  
Lidcombe NSW 2141  
Mon – Fri 7.00am – 5.00pm

**Sydney – Annandale**  
245a Parramatta Road,  
Annandale NSW 2038  
Mon – Fri 7.00am – 4.00pm

**Newcastle**  
70-72 Orlando Road,  
Lambton NSW 2299  
Mon – Fri 7.00am – 4.00pm

**Melbourne**  
203-205 Normanby Road,  
South Melbourne VIC 3205  
Mon – Fri 7.00am – 5.00pm

**Brisbane**  
718 Kingsford Smith Drive,  
Hamilton QLD 4007  
Mon – Fri 7.00am – 5.00pm

**Gold Coast**  
Unit 4/45 Nind Street,  
Southport QLD 4215  
Mon – Fri 7.00am – 4.00pm

**Townsville**  
Unit 8/264 Woolcock Street,  
Currajong QLD 4812  
Mon – Fri 7.30am – 4.30pm

**Cairns**  
29 Hannam Street,  
Cairns QLD 4870  
Mon – Fri 7.30am – 4.30pm

**Adelaide**  
52 Richmond Road,  
Keswick SA 5035  
Mon – Fri 7.00am – 5.00pm

**Perth**  
150 Abernethy Road  
Belmont WA 6104  
Mon – Fri 7.00am – 5.00pm

**Hobart**  
56A Hopkins Street,  
Moonah TAS 7009  
Mon – Fri 7.30am – 4.30pm

**Darwin**  
32 Benison Road,  
Winnellie NT 0820  
Mon – Fri 7.30am – 4.30pm

**Hilti. Outperform. Outlast.**



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